

VOLUME XXIX, NUMBER 6

California Capitol Report

Is the Pool & Spa Industry under attack in California?

By John Norwood

John Norwood is president of The California Pool and Spa Association (formerly SPEC).

You can answer this question on your own after you read this article, but I think it is fair to say that there are a number of serious issues that have the potential to do the swimming pool and spa industry significant damage, if not endanger the largest pool market in the world.

With a lot of work by the California Pool & Spa Association and its industry affiliates, the pool and spa industry was able to not only survive, but prosper during California's most historic drought. Nearly a record number of new pools were built during the last three years, despite the fact that virtually every water district and city had proposed water use restrictions on new swimming pools. Not only was CPSA successful in defeating these restrictions, we also helped to educate the media and public regarding the real facts about water use by pools and spas. We should be celebrating!

However, let's take a brief look at of the serious challenges on the horizon that will be affecting the industry over the next few years.

1) The Governor's new water plan, Making Water Conservation a Way of Life. Proposed regulations under this plan that set quotas on residential outdoor water use throughout California based on the Model Water Efficient Landscape Ordinance seriously discriminate against swimming pools and hardscape



that allow pools to be water efficient. Unless these regulations can be modified or pools and spas are removed from this ordinance, there is a very real possibility that backyard swimming pools could be quota-ed out of existence in the Golden State.

2) The Department of Pesticide Regulation. Just last week CPSA was contacted by this state agency regarding injuries and illnesses as a result of the use and application of chlorine products. The department conducted a study of such illnesses between 2005 and 2014 in conjunction with other state agencies like the California Poison Control System and the Department of Public Health. Under consideration as responses to such illnesses were proposals to mandate that all pool maintenance companies be licensed by the Department of Pesticide Regulation or that chlorine be a restricted material. For now it appears that educational efforts aimed at encouraging applicators to wear the proper personal protective equipment and be educated on the use of chlorine will be adopted, but other approaches still exist for future consideration.

3) Application of the state sales tax to pool service companies and pool builders. For service companies this could mean an increase on the customer monthly bill from \$8 to \$12 dollars. How *Continued on page 2*



Clockwise from top left: 2nd Chance Kids families participate in the run; (l-r) Toni Rousseau, Robin Dixon, Jodi Pesicka with Toni's daughter; Robin Dixon with son, Jacob Dixon, as Josh-the-Otter; Mind Blowing Balloon artist dazzling the kids; Mother that lost a child talking with Laura Thomas; Greg Vittoria Temecula/Murrieta chapter.

The Justine Lee Pesicka Memorial Foundation Water Safety Awareness 5k-1k Run-Walk

By John Dixon

John Dixon is the Region 6 Director.

The first annual Water Safety Awareness 5k Run – 1K Walk was held at the Marna O'Brien Park in Wildomar California on April 29, 2017. Jodi Pesicka and Toni Rousseau initiated the outstanding event to raise awareness on drowning prevention. It is the leading cause of death for children under 5 years old. In 2016, there were 78 drownings/near drownings in Riverside County.

Jodi Pesicka's daughter had a near drowning on August 8, 1990 and subsequently passed away from her injuries on October 16, 2013. Soon after, Jodi, and her friend Toni Rousseau, created the Justine Lee Pesicka Memorial Foundation to memorialize her daughter's death. The mission of the foundation is to provide lifesaving swim lessons to children *Continued on page 21*

June 2017

Things to do in June





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THE IPSSAN

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No one wins the April Education Corner quiz

Sometimes it happens. No one who submitted entries for the April Education Corner quiz got 100% correct. All correct entries submitted during 2017 are eligible for a big drawing at the end of the year for more IPSSA logo items.

The correct answers for the April quiz are 1. A pool is said to be "in balance" when the pH, alkalinity, calcium hardness, TDS and temperature are all within the recommended ranges. A. True B. False, the correct answer is a) true. 2. The two basic things that we need to test in the water are: A. pH and Chlorine B. Sanitizer and water balance C. Chlorine and Alkalinity D. Sanitizer and pH, the correct answer is b) Sanitizer and water balance. 3. DPD reagent gives you the capability to determine free available chlorine (FAC) and total available chlorine (TAC). A. True B. False, the correct answer is a) true. 4. Cyanuric

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* WIN * IPSSA Logo Gear! Education

All members who mail an entry with the correct answers will become eligible for a drawing at the end of the month for IPSSA logo gear. All correct entries will go into a year-end drawing for other IPSSA merchandise. IPSSA members are the only eligible participants and only one entry per month is permitted. Each month, the winner of the drawing will be published in The IPSSAN. Entries for this month must be received by <u>JULY 20, 2017</u>.

- To get 1 ppm of chlorine in a 500,000-gallon pool, you would add 2 gallons of liquid chlorine (sodium hypochlorite 12%)
 - A. True
 - R Ealer
 - B. False
- 2. Acid must be added to the pool water after adding liquid chlorine to neutralize the high pH.
 - A. True
 - B. False
- 3. To determine combined chlorine, you subtract free available chlorine (FAC) from total available chlorine (TAC).
 - A. True
 - B. False
- 4. Total alkalinity is said to be the buffering capacity of water or water's resistance to changes in pH.
 - A. True
 - B. False

the water _____ times longer than correct answer is d) none of the without it. A.5 to 7 B. 3 to 5 C. 10 above.

Calendar of Events

acid protects chlorine so it stays in to 12 D. None of the above, the

August 5

IPSSA Board of Regional Directors Meeting Mission Inn, Riverside, CA 10am info@ipssa.com

WELCOME NEW MEMBERS!

REGION 2 – Conejo: Adrian Garcia...**Ventura:** Ismael Lemus...**REGION 10 – Mid Peninsula:** Cesar Sotelo.

Financial office thanks chapters with prompt payments

The Financial Office thanks the following 42 chapters, whose members all paid promptly in May before second notices were required:

Region 1 – East Bay, East Contra Costa, El Dorado, Elk Grove, Gold Country, Modesto Central Valley, Tracy

- Region 2 Central Coast
- Region 3 Diamond Bar
- Region 4 Central Los Angeles, East Long Beach, Westside
- Region 5 Central Orange County, Dana Point, North Orange County, Orange Coast, Orange County #9, Southwest, Surf City, Tustin/Irvine
- Region 6 Hemet, Palm Desert, Palm Springs
- Region 7 Carlsbad, Rancho Del Mar, San Diego East County Region 8 – East Valley, Henderson, Northwest Las Vegas, West
 - Valley, Western Las Vegas
- Region 9 Clearlake, Corpus Christi, North Houston
- Region 10 Fremont, Silicon Valley, Tri Valley
- Region 11 Cape Coral, Gold Coast, Port Charlotte, Treasure Coast
- Region 12 Waxahachie

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California Capitol Report

Continued from page 1

many pool owners would then choose to do their own pool chemicals or turn to cash payments in the underground economy to avoid these increased costs? Application of this tax would cause a substantial increase in pool construction costs as well. Although this issue is not unique to the pool industry, under the current bill, SB 640, an earlier piece of legislation applied the tax to only 10 services, pool maintenance being one of these.

4) Energy efficiency. The California Energy Commission is again challenging pool equipment manufacturers to increase the energy efficiency of pool pumps, lights, and heaters, etc. This is an ongoing challenge that increases the cost of doing business in California.

5) Challenges to Independent ontractor status. Organized labor in California has targeted the independent contractor model of doing business in California, and the Brown administration has done their part to challenge these relationships as well. Numerous bills introduced each year in the California legislature by labor interests target anything but the traditional employer-employee relationship. In order to use an independent contractor model in California, pool builders and service companies need to be sure their contractors have their own business license and insurance, use their own supplies, and set their own schedules. 6) Bad wage, hour and working condition bills. Such bills run the gamut from anti-piecework legislation, minimum wage, mandating more personal time off for family and education reasons, restricting part-time work, limiting employer background checks, and requiring certain equal salary practices. Again, these bills are not specific to the swimming pool and spa industry but do provide contractors and businesses associated with the industry compliance challenges and potential steep liabilities and penalties for failure to comply.

These are just some of the ongoing issues that keep CPSA busy in California trying to protect the future of the swimming pool and spa industry in the largest pool market in the USA. Efforts to respond to and defeat many of these challenges are a full time job and take expertise. money, and staff to be successful. That is why we are always working on growing the CPSA's membership and seeking new members from all segments of the swimming pool and spa industry in California. If you and your family's future depend on the ongoing success and growth of this important industry in California, you need to be a member of the association. If everyone in the industry paid a few hundred dollars it would easily fund the industry response to these challenges and more. Currently a little over 300 industry participants carry the financial burden of these challenges that benefit all in the industry. Will you join them?

Page 2

Name							
Address							
City	State	Zip					
Telephone Number ()							
Chapter							
Correct Answers: 1	2 3 4						
(Please indica	ate A, B, C, or D for each ar	iswer.)					
	Mail Entry to:						
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Or F	ax to: (888) 368-0432						
Entries for this mont	h must be received by	<u>JULY 20, 2017</u> .					

June 2017

Cleaning up a summer swamp

By Terry Arko

Terry Arko has more than 30 years of experience in the swimming pool and spa industry, working in service, repair, retail sales, chemical manufacturing, customer service, sales and product development. A certified pool operator (CPO) and CPO Instructor through the National Swimming Pool Foundation (NSPF), he is currently a Water Specialist for NC Brands and can be reached at terry@ncbrands.com.

The last thing any pool owner wants is to have an outbreak of algae during the summer. Well maintained pools should be free from algae, however, there are some things that can turn a maintained pool into a green menace right at the height of swim season. Here are just some of the causes of algae outbreaks in summer.

Summer storms

Rainstorms are notorious for bringing nitrogen into the atmosphere which can naturally make its way into the pool and convert into nitrates a food source for algae. Also when nitrogen in the air comes in contact with raindrops then it is converted to nitric acid which will be carried into the pool.





Pool Parties Summer is the time for backyard pool parties and along with the increase and length of duration of people in the pool comes higher chlorine demand. Chlorine can be completely consumed within hours during a hot afternoon. This can lead to fast algae growth when the pool is packed with swimmers

Continued on page 4



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experience," says Glenn Tench, Director of Marketing for W. R. Meadows. "Our new product submittal builder allows all our customers to easily and quickly build specification documents for their upcoming and current construction projects."

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If you have any questions or feedback about our new submittal builder, please contact W. R. Meadows directly at www.wrmeadows.com.

Cleaning up a summer swamp

Continued from page 3

who bring dirt, bacteria, sunscreen and other organics into the water. Also, if guest bring their own life jackets, inflatables or even their swimsuits which have previously been in a lake or river, then algae can be carried directly to the pool. If the pool is not super-chlorinated, cleaned and thoroughly brushed soon after the pool party then algae can appear rapidly.

Fertilizer

Most fertilizers contain nitrogen and phosphorous, two main nutrients for plant growth and algae is a plant. Spring and even summer can be the time that we are planting and renewing the backyard. The fertilizers used for lawns and flower gardens can make their way into the pool through overwatering or even via the wind. Once the hot weather hits and chlorine demand increases, then algae have plenty of nutrients to get a strong foothold.

Lack of Filtration and Circulation

Water that is moving is healthy water, water that is still will increase the potential of algae. It is imperative that during the hot summer months the pool receives sufficient filter turnover time and good circulation throughout the pool. During the summer, the pool should filter a minimum of 6-8 hours per day. Return jets should be positioned to prevent dead spots and to ensure the greatest amount of flow and movement throughout the pool. Many pool owners become concerned due to energy, however, during the summer months any insufficient filtration can lead to additional cost from increased chemicals and treatments of algaecides. Filtration and circulation is vital during and after heavy swimmer loads. What to do when the pool has become a swamp Chlorine is still one of the most effective killers of algae so doing a super-chlorination of 10-20 ppm of chlorine can go a long way towards wiping out the algae. Continued on page 5



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SeaKlear's Particle Removal System (PRS) is a two-part system formulated to remove organisms that cause recreational water illnesses by enhancing filtration. PRS is EPA-qualified to trap Cryptosporidium, E.Coli, Giardia, and other organisms on swimming pool filters. PRS is Water Quality Association certified to NSF standards.



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Survey: 1 in 4 adults would swim with diarrhea

Diarrheal outbreaks linked to swimming are a persistent challenge for aquatic venues

Americans headed to the pool as Memorial Day weekend marks the unofficial start of the swimming season, but a new survey reveals that there may be more in the pool than just water.

The survey, conducted on behalf of the Water Quality and Health Council, found that 1 in 4 adults (25 percent) would swim within one hour of having diarrhea, half of adults (52 percent) seldom or never shower before swimming in a pool, and that 3 in 5 adults (60 percent) admit to swallowing pool water while swimming.

These results are concerning to experts from the U.S. Centers for Disease Control and Prevention (CDC), the Water Quality and Health Council, and the National Swimming Pool Foundation® (NSPF®), given that waterborne



outbreaks of diarrheal disease caused by the germ Cryptosporidium (or "Crypto") remain a challenging health concern.

Crypto is a parasite that can spread when someone swallows water that has been contaminated with the fecal matter (poop) of an infected swimmer. Crypto is the most common cause of diarrheal illness and outbreaks linked to swimming pools or water playgrounds. In addition to diarrhea, some people experience lack of appetite, nausea, vomiting, weight loss, stomach cramps or pain, and fever.

The CDC advises those infected with Crypto to avoid swimming until two weeks after recovering from diarrhea. Parasites can remain in the small intestine for weeks and cause symptoms to reappear days after the infected person recovers.

"Normal chlorine disinfection of swimming pool water does a great job in destroying most germs, but Crypto presents a special challenge," said Dr. Chris Wiant, chair of the Water Quality and Health Council. "An awareness of Crypto helps us remember that a healthy pool depends on swimmers being considerate of one another. Showering before swimming, refraining from peeing in the pool, and not swimming for two weeks after experiencing diarrhea can help keep swimming fun and healthy for everyone from 'water babies' to seniors."

Other key findings of the national Healthy Pools survey include:

• 72 percent of adults are unaware that Crypto is a parasite often spread in water.

• 84 percent of adults are un-





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aware that the use of chlorine at CDC-recommended levels will NOT kill Crypto instantly in swimming pools.

"Crypto is not easily killed by chlorine and can live up to 10 days in well-treated pools," said Michele Hlavsa, RN, MPH, epidemiologist and chief of the CDC's Healthy Swimming program. "Just a small number of Crypto germs can make someone sick. That's why it is important to keep Crypto out of the water in the first place."

Swimmers and parents of young swimmers can take a few easy steps to prevent Crypto outbreaks:

Continued on page 9



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June 2017

NC Brands acquires exciting new technology

NC Brands L.P. (manufacturer of Natural Chemistry, SeaKlear, and Red Leopard) has reached an agreement to acquire the assets of Aqualus, LLC. This acquisition follows NC Brands L.P.'s acquisition of the assets of Red Leopard LLC in October 2015 and Halo-Source's SeaKlear range in May

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2016.

Aqualus provides companies in the pool and spa industry with unique water-soluble pouches. These pouches are specifically designed to be compatible with the type of chemical filled inside the pouch.

Mark Munford, CEO of NC



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Continued from page 6

• Stay out of recreational water (e.g., pools, lakes, rivers, oceans) if sick with diarrhea and until diarrhea-free for two weeks. Patients typically continue to shed Crypto for up to two weeks after diarrhea stops.

• Shower before you get in the water. Rinsing off in the shower for just one minute removes most of the dirt or anything else on your body.

• Don't swallow the water.

• Report diarrhea incidents that occur in the water to aquatics staff immediately.

Drowning prevention is also key to maintaining a healthy and

safe swimming experience. According to the survey, 60 percent of parents reported engaging in some type of distracted activity while their children swam in a pool, such as using a phone or tablet, reading a book, drinking alcohol, sleeping or leaving the pool altogether.

"Parents should designate a 'Water Watcher,' because supervision can save a life," said Thomas Lachocki, Ph.D., CEO of NSPF®. "Water Watchers are important even if a lifeguard is present. Water Watchers should be at least 16 years old and able to recognize and execute a rescue, provide a floating or reaching object, alert someone nearby to help or call 9-1-1, and be able to administer CPR."

The Water Quality and Health Council is once again making free pool test kits available this summer through its award-winning Healthy Pools awareness initiative. Swimmers can test their backyard pools or community pools to ensure a proper pH and chlorine level. Visit healthypools.org to order a free pool test kit.

The 2017 Healthy Pools survey was conducted online by Sachs Media Group, an independent research firm based in Tallahassee, Fla. Sachs Media Group interviewed 3,114 adults (18+ years old), April 28-30, 2017. The survey measured perceptions and misconceptions related to swimming pools and public health, with a margin of error of +/- 2.0 percent.

To learn more about the Water Quality and Health Council and its efforts to raise awareness of the importance of disinfection for public health, please visit waterandhealth.org.



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The Start-Finish Line at Maurice Car'rie Winery.

John Dixon with son, Jacob Dixon as Josh-the-Otter.



the

Temecula Run Through the Vineyard

By John Dixon

John Dixon is the Region 6 Director.

The 30th Annual Premier Run Through the Vineyard was held at the Maurice Car'rie Winery on April 29, 2017. The Sunrise Rotary in Temecula was the host of this event along with Pechanga Resort and Casino and Maurice Car'rie Winery. The course took you through the lovely vineyard at the Maurice Car'rie Winery. The run was surrounded by the beautiful mountains and vineyards of the valley and the course was challenging with several hills as you ran down through the vines and up again

John Dixon, Region 6 Director, Carl Melton from Temecula/Murrieta chapter, Jim Ciccone from the Hemet chapter, and Sally Smith and Renee Marier from the

Josh-the-Otter interacting with the runners.

Menifee chapter, and Bobbi Linderman from PEP volunteered to work at the booth. The booth brought a lot of attention to water safety and drowning prevention when Jacob Dixon, aka Josh the Otter, showed up.

It was a fun filled event for all, grandparents, parents and children

enjoyed all the gifts from IPSSA; coloring books, stickers, water watcher tags. The children loved Josh-the-Otter. It was awesome to be present and give back to the community. On a personal note, it was a pleasure to see our logo on the t-shirts running through Temecula wine country.



The IPSSA Region 6 Table.



Sally and Renee from Menifee chapter, Carl Melton for Temecula/Murrieta chapter, and Jim Ciccone from the Hemet chapter.





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June 2017

The IPSSAN

Page 13

Getting to the Rome

By Angela M. Clark

Angela M. Clark is a member of the East Valley chapter.

In 2016 Southern Nevada had a total of 50 water related incidents* and Arizona had a total of 157 water related incidents*. Region 8 Arizona & Nevada is proud to contribute to efforts to help reduce these water related incident numbers for 2017.

For 2017 IPSSA Region 8 Arizona & Nevada donated 300 Coast Guard approved life jackets to the Drowning Prevention Coalition of Arizona for their Getting to the Pointe of Water Safety event held at the Pointe Hilton Squaw Peak in Phoenix, Arizona. Children 6 and under and attendees that brought toys (example: water wings) rather than personal floatation devices were specifically targeted to receive the life jackets.

This event was co-sponsored by NBC Channel 12 News. Chan-



nel 12 News recorded footage from the entire event and will use the footage for the Channel 12 Operation Water Watcher segments through the summer.

The Drowning Prevention Coalition of Arizona (DPCA) organized for attendees to visit tables for different organizations that cover water safety information. DPCA had organizations such as a local hospital, search & rescue, a fire department, and many more present for the event. Several local mascots also came out for the event and tried the life jackets out.

The Drowning Prevention Coalition of Arizona (DPCA) wanted to thank Region 8 for their support and were excited to partner with Region 8 on the Getting to the Pointe of Water Safety event and for May the National Drowning Prevention Month. DPCA attend-

ed almost every Arizona chapter of Region 8 for the May chapter meetings to present on drowning prevention. *Southern Nevada stats from http://sncdpc.org/facts_stats/ *Arizona stats from http://www. childrensafetyzone.com











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King Technology is 2017 **Progress Minnesota Honoree**

Water treatment company is recognized for technology that simplifies pool and spa water care

Minnesota-based King Technology was celebrated as a 2017 Progress Minnesota honoree during an April 6 event at the Minneapolis Event Center. An independent panel of judges selected King Technology for its entrepreneurial spirit and positive economic impact on the pool and spa industry in Minnesota and across the world.

'We're proud of the innovative, holistic approach we take to water care by providing simple and effective sanitizing solutions,' said Joe King, owner and CEO of King Technology. "Our team continually strives to take the work and worry out of keeping recreational water clean and clear.'

Now in its sixth year, the annual Progress Minnesota event is hosted by Finance & Commerce, a Minneapolis-based weekly business publication. Honorees must first be nominated for the award. MidCountry Bank nominated King Technology for being a pioneer in the residential pool and spa water purification industry.

About King Technology, Inc.

King Technology, Inc. is a privately owned company specializing in unique ways to treat water. For over 30 years, King has marketed residential products for recreational water including the FROG® brand of Mineral Sanitizing Systems. These alternative solutions specialize in limiting the exposure to standard chemicals like chlorine or bromine while providing optimal sanitization. Learn more at www.KingTechnology.com.

Try the Education Quiz on page 2

Education Quiz

The King Technology leadership team includes, from left, Jackie Rieck, director of marketing; Randy Roseth, president; Laura Larson, controller; Joe King, owner/CEO; David Guy, director of engineering, and Jon West, national sales manager.



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Arrow breathes new life into CO coverage

Decision from Oregon Federal District Court inspires provision of carbon monoxide claims

A decision from a recent federal court hearing has resulted in restructuring the language within the Arrow Insurance pollution exclusion policy to cover claims arising from the inhalation of carbon monoxide. The case involved a non-fatal carbon monoxide incident for which a swimming pool construction company was not covered by its commercial general liability insurance policy due to the policy's pollution exclusion clause. While the case was unrelated to Arrow Insurance, the court's decision revealed an unforeseen ambiguity within the language of Arrow's pollution exclusion policy.

According to Ray Arouesty, Senior Vice President of Arrow Insurance/HUB International, all insurance policies have a pollution exclusion, which provides no coverage for injury or damage caused by "pollutants." Pollutants include smoke, vapor, soot, fumes, acids, alkalis, chemicals and waste.

Some insurers modify the clause to include those pollution events that they are willing to cover.

Arrow's Insurance policy is one of few that offer coverage for pollution-related events, such as those pertaining to acid, chlorine and other regularly used swimming pool chemicals.

arrow

service

Got Algae?

insurance

Ray Arouesty

PHOTO BY CAROLYN DIBRELL, SERVICE INDUSTRY NEWS

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carbon monoxide-related claims, until now, the language of the Arrow Insurance policy did not specifically address this.

The policy change was inspired by a recent court case, the specifics of which are as follows:

This March, a federal district court in Oregon, determined that injuries or damages arising from alleged carbon monoxide poisoning are not covered under a general liability insurance policy due to the policy's pollution exclusion.

The decision came on the heels of two lawsuits filed in Clackamas County Circuit Court against Victory Construction.

Continued on page 17

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June 2017

Arrow Insurance

Continued from page 16

The original case alleged negligence in the installation and ventilation of a natural gas swimming pool heater as well as negligence in failing to warn of the risks of carbon monoxide poisoning associated with operating the heater in a poorly ventilated location.

As a result, the plaintiff alleged that carbon monoxide filled the home, causing the plaintiff to become sick. The plaintiff sought damages for the incident.

Victory Construction, in turn, sought defense and protection from Colony Insurance Company with whom it carried a commercial general liability policy.

Colony Insurance denied the claim on the basis that the policy's pollution exclusion precluded coverage for the alleged carbon monoxide poisoning. The parties went to court for determination of coverage.

The parties disagreed about

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• Employment law courses Plus three courses are available in Spanish. whether the pollution exclusion relieved Colony Insurance of its duty to defend and indemnify Victory Construction in the underlying state court lawsuits.

The court upheld Colony Insurance's claim.

Colony Insurance policy's pollution exclusion held that the policy did not apply to "Bodily injury," "property damage," or "personal and advertising injury," which would not have occurred in whole or part but for the actual, alleged or threatened discharge, dispersal, seepage, migration, release or escape of "hazardous materials" at any time.

The policy defined hazardous materials pollutants — lead, asbestos, silica and materials containing them — as "any solid, liquid, gaseous or thermal irritant or contaminant, including smoke, vapor, soot, fumes, acids, alkalis, chemicals and waste."

The court ruled that carbon monoxide was either an "irritant" or a "contaminant" and therefore a "pollutant" under the policy.

The court's decision concludes, "The only plausible interpretation of the policy's terms results in the conclusion that carbon monoxide is a pollutant. Thus the pollution exclusion applies to damages caused by carbon monoxide and therefore, Colony Insurance has no duty to defend or indemnify Victory Construction."

According to Arouesty, the case presents an important issue for insurance companies and any contractors working with gas-fired heaters.

"The Federal Court's decision bolsters the case for future insurance *Continued on page 18*



It's easy to enroll. Visit www.ipssa.com and under the Resources tab click on Online Training Store to see all that is offered.

Once you have purchased your online training course, within one business day you will be emailed a link to the IPSSA training portal and an access code to activate your online class.

Prices for the classes range from \$19.95 to \$259, with most in the \$19.95 category. And, IPSSA members will be rebated 35% of their class fee upon completion.





What You Need-Where You Need It When You Need It

Arrow Insurance

Continued from page 17

companies to deny carbon monoxide-related claims on the basis of their general liability pollutionexclusion policies.

"While the decision doesn't set precedent for future cases, since it wasn't an appellate court case, it does create a basis for future insurance companies to say that car-

bon monoxide claims are not covered under general liability policies because of the pollution exclusion," Arouesty said.

Furthermore, Arouesty said that the decision could have easily gone the other way.

According to Arouesty, the standard in the law is that if something is unclear or ambiguous, the benefit of the doubt goes to the person who did not write the contract, who would be in this case, the plaintiff.

The insurance company wrote the policy and they could have included carbon monoxide, but they didn't.

The carbon monoxide claim could just as easily been covered by the insurance company since carbon monoxide was not specifically excluded so the benefit of the doubt should have gone to the plaintiff.

"From my perspective, this case is a big deal," Arouesty said.

Consequently, the Arrow Insurance Policy now covers claims from chemicals that are regularly used in maintaining swimming pools and spas, as well as claims resulting from the inhalation of carbon monoxide fumes.

According to Arouesty, the damages resulting from cases like this can be huge.

"Pool techs expect that claims like this are covered, and we're making sure that their expectations are met."

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Justine Lee Pesicka Memorial Foundation

Continued from page 1

whose parents cannot afford them. It will also help families with financial needs to provide the critical care and equipment for their children that insurance will not cover.

The fun filled event was attended by 2nd Chance Kids and their families. This organization provides medical equipment and/ or supplies that near drown children need for replacement or upgraded medical equipment so that their medical challenges are met, as well as help to provide afterschool programs that enrich their lives. There are currently twenty-two members in Region 6, each have children that survived a drowning, ages ranging from 2 years old to 27 years old. They thoroughly enjoyed the run-walk event that was sponsored by Inland Valley Medical Center, 2nd Chance Kids, Rotary, Pechanga Resort and Casino, IPSSA Region 6, City of Wildomar, 1st Five Riverside, Elks BPOE #2591, and others.

John, Robin, and Jacob Dixon, and Greg Vittoria from the IPSSA Temecula/Murrieta chapter manned the booth at the park. Laura Thomas, from the Joshua Collingsworth Memorial Foundation, graciously drove the Josh-the-Otter costume up from San Diego, and participated in the run. She also helped Jacob put on the Otter costume so he could interact with

the children. It was a privilege to contribute to the community by distributing IPSSA coloring books, stickers, water watcher tags, Joshthe-Otter t-shirts, books and coloring books. All IPSSA members felt honored to attend and witness the families and children of the 2nd Chance Kids, all assembled together.

The children loved listening to the story of Josh-the-Otter being read to them, and delighted in the mind blowing balloon artist extraordinaire that created outstanding balloon art for all the children. They loved the balloon art and really loved Josh-the-Otter. It was awesome to see the delight in the children's faces.

IPSSA CODE OF ETHI

As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect, and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners. In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.

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To qualify for membership, you must meet the following standards

Be self-employed or employed in the pool and spa service and repair business and derive more than 50% of your income from it.

Attend as a prospective member three out of four meetings of the chapter you seek to join (the one in the closest proximity to your route). Go to ipssa.com to find the chapter nearest you.

Agree to and participate in sick

route coverage pursuant to your chapter's Standing Rules.

Maintain liability insurance. IPSSA members may obtain group liability insurance through an IPSSA-affiliated company. Go to ipssa.com/join for more information on insurance.

Pass IPSSA's Water Chemistry Certification Examination. Check more details on the exam.

Meet any additional requirements as may be required by IPSSA Inc. or your chapter.

All IPSSA members are encouraged to maintain current business and professional licenses required in their geographic locations.

No chapter in your area? It only takes ten people to start a new chapter. Please contact the regional director for information

How do I apply for membership?

June 2017

Contact the chapter nearest your route for specific information on its requirements. This may include an online test or oral interview. Membership applications are only available through the chapter.

What is the cost of joining **IPSSA?**

Initiation fee (set by each chapter) and monthly fees, which include chapter dues, insurance premiums and other fees.



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Shawn Panico (916) 201-6245 / www.edipssa.com ELK GROVE poolboy1950@yahoo.com SOUTH BAY Second Wed., 7 p.m., American Legion Hall Pres. Bill Williams (480) 219-6275 **REGION 7 (SAN DIEGO COUNTY)** 412 S. Camino Real, Redondo Beach poolmaxxinc@gmail.com B.O.R.D. Member: Joe Lukacik (619) 561-8587 Pres. Brad Jones, (310) 880-7665 REGION 10 (BAY AREA SOUTH) B.O.R.D. Member: John Oldfield (888) 641-8047 Second Wednesday, 7:00 p.m., Logan's Roadhouse, 9105 W. Stockton Boulevard, Elk Grove aaapoolspa@verizon.net WÊSTSIDE E-mail: joe.sunpools@yahoo.com Second Tues., 6:30 p.m., American Legion Hall 5309 S. Sepulveda, Culver City Pres. Rick Haro (310) 204-4327 Pres. Jerry Marquardsen (209) 747-4953 CARLSBAD: Third Wed., 7 p.m. E-mail: joldfield@oldfieldinc.com jerryspoolservice@yahoo.com **GOLD COUNTRY** El Ranchero Restaurant, 1565 N. Santa Fe, Vista FREMONT: Second Mon., 6 p.m., First Mon., 6:00 p.m., Max's Restaurant rick@haropools.com Pres. David Talbot (760) 845-6863 El Patio Restaurant, 37311 Fremont Blvd., Fremont WHITTIER: First Wed., 7 p.m. Superior Pool Products in Santa Fe Springs 110 Grass Valley Hwy, Auburn Pres. Ryan Ruminson (530) 401-7346 ryanruminson@sbcglobal.net **ESCONDIDO** Pres. Michael Murphy (510) 579-1448 MID-PENINSULA Third Wed., 6:30 p.m., Call for location. Pres. James Leisten (760) 737-3058 Pres. Grant Hucko (714) 240-2099 Last Tues., 7 p.m., Superior Pool Products jim@blueribbonps.com NORTH COUNTY COASTAL MODESTO CENTRAL VALLEY: hucko@sbcglobal.net 2692 Middlefield Rd, Redwood City Third Tues., 6 p.m. Perkos Restaurant, Kiernand Road & 99, Salida Pres. Justin Lindley (650) 863-6661 justinyourpool@gmail.com MONTEREY COAST: Fourth Wed., 7:00 p.m., **REGION 5 (ORANGE COUNTY)** Third Tues., 6:30 p.m. Pres. Albert Camarillo (206) 628-2717 B.O.R.D. Member: Michael Kei Black Brett's BBQ, 1505 Encinitas Blvd., Encinitas Albert Callaring (200) 020-2117 acspoolserv@yahoo.com SACRAMENTO CITY Fourth Wed., 7:00 p.m., Plaza Hofbrau 2500 Watt Ave., Sacramento (714) 891-0351 E-mail: mblackels@netzero.com Pres. Jordan Nelson (760) 753-4996 Holiday Inn Express, 1855 Main Street, Watsonville Pres. Terry Page (831) 297-2215 pinnaclepoolandspa@sbcglobal.net jordan1111@gmail.com RANCHO DEL MAR Third Mon., 5:30 p.m., Tio Leos 3510 Valley Centre Drive, San Diego Pres. Joshua McKee (858) 337-4482 ANAHEIM **REDWOOD EMPIRE (Marin Co.)** Pres. Nathan Williams (916) 213-6889 TRACY: Fourth Thurs., 6 p.m., Perko's Café, 1321 W. 11th Street, Tracy 95376 Third Wed., 6:30 p.m. Roundtable Pizza, 12829 Harbor Blvd., Garden Grove Pres. Cal Pratt (949) 230-7462 Third Wed., 7 p.m., Lucchesi Park, Petaluma Park, 320 N. McDowell Blvd., Petaluma Pres. Darrell O'Neal (707) 544-3060 josh@makaipools.com Pres. Kevin McLard (209) 833-9200 **CENTRAL ORANGE COUNTY** SAN DÎEGO dandmpool@aol.com SANTA CLARA VALLEY; Third Thurs., 7:30 p.m., Napredak Hall, 770 Montague Expressway, San Jose Third Wed., 7 p.m., Mission Valley Resort 875 Hotel Circle S., Mission Valley Pres. Michael Harris (619) 395-6700 kevin_m@klmpools.com WEST PLACER: First Thurs., 5:30 p.m., Strikes Bowling Alley, 5681 Lonetree Blvd., Rocklin CA 95765 Last Tues., 7 p.m., Coco's, 14971 Holt Ave., Tustin Pres. Mark Harrison (949) 874-8234 maharrison16@yahoo.com Pres. Joe McVeigh (408) 249-9731 barrowpoolssd@gmail.com SAN DIEGO EAST COUNTY Pres. Kyle Bridgman (916) 801-9155 DANA PÓINT Jospiash@shcglobal.net SILICON VALLEY: First Wed., 6 p.m. Armadillo Willy's, 1031 N. San Antonio Road, Los Altos Pres. David Guslani (650) 333-1351 Second Tues., 6 p.m., Coco's, Crown Valley and I-5 Pres. Cliff Gross (949) 587-9773 cliffgross@cox.net jkpoolservices@gmail.com Third Tues., 6 p.m., Superior Pool Products, 1973 Friendship Dr., El Cajon **REGION 2 (CENTRAL CALIFORNIA)** B.O.R.D. Member: Manuel Margain (559) 307-1072 MISSION VIEJO Pres. Berny Sweeny (619) 244-0496 dguslani@earthlink.net TRI-VALLEY: Second Thurs., 6 p.m., Meeting locations vary. Check with chapter president. First Tues., 6 p.m. Claim Jumper, 27845 Santa Margarita Pkwy Pres. Tracy Simmons (949) 702-3545 bernypoker@hotmail.com E-mail: manuelmargain@comcast.net SAN DIEGO METRO Fourth Thurs., 7:00 p.m. Pres. Gregory Gordon (925) 922-2212 Coco's, 1025 Fletcher Parkway, El Cajon Pres. Mike McCourtney (760) 788-0823 sunrisepools1@hotmail.com BAKERSFIELD: First Tues., 5:30 p.m., acmepoolcare@sbcglobal.net gregpoolservice@gmail.com Rusty's Pizza, 6675 Ming Ave, Bakersfield Pres. Beau Braisher (661) 332-4952 NORTH ORANGE COUNTY Second Wed., 7 p.m., Graziano's Italian Restaurant, **REGION 11 (FLORIDA/GEORGIA)** 17487 Imperial Highway, Yorba Linda Pres. George Bonilla (714) 349-3326 braisherpools@gmail.com B.O.R.D. Member: Derric Raymond (407) 908-4555 REGION 8 (SOUTHWEST) B.O.R.D. Member: Mike Lee CENTRAL COAST Second Wed., 7 p.m., Mtgs alternate between N/S Co., Contact chapter Pres. for info. gbpsinc@vmail.com E-mail: derric@raymondscustompools.com ORANGE COAST (480) 786-0687 Pres. Tom Mazzo (805)550-6709 Last Monday, 5 p.m., Carrow's Restaurant E-mail: mountainsidepools@mac.com GOLD COAST (Ft. Lauderdale area) tmazzopoolguru@yahoo.com CONEJO: Second Wed., 7:30 p.m., Alpha Water Systems, 725 Cochran Street #A, Simi Valley Warner & Magnolia, Huntington Beach Pres. Tom Honrath (714) 848-3580 Second Tues., 6:30 p.m., Wings Plus, 9880 W. Sample Rd, Coral Springs EAST VALLEY Third Thurs., 5:45 p.m., Superior Pool Products 2350 W. Broadway Rd. #110, Mesa thonrath@hotmail.com Pres. Ana Labosky (954) 224-7733 Pres. Dennis Van Sloten, (805)813-6154 **ORANGE COUNTY #9** www.ipssagoldcoast.com; Pres. Steve Ward (480) 213-0481 dvs10@live.com CONEJO VALLEY Second Wed., 7 p.m., Dad Miller Golf Course North Gilbert Street, Anaheim president@goldcoastipssa.com wardspool@yahoo.com HENDERSON: MANASOTA (Bradenton/Sarasota) Second Wed., 6:30 p.m., Superior Pool Products 1200 Lawrence Drive #400, Newbury Park Pres. Michael Flanagan (805) 444-7960 FRESNO: Fourth Tues., 7 p.m. Pres. Rob Tobias (714) 812-7993 First Mon., 7:00 p.m., Call for meeting First Wed., 7 p.m., Village Pub-Horizon Ridge ORANGE COUNTY POOL PROFESSIONALS In the first formed and directions Pres. Todd Starner (941) 915-2135 tstarner@tampabay.rr.com NORTH GEORGIA Inst wed., 7 b.in., vinige Fub-Holizon Ridge 10900 S Eastern Ave, Henderson NV Pres. Forrest Owen (702) 372-7200, poolboys@cox.net IPSSA VIPS: Third Wed., 7:00 p.m. Elk's Lodge #335, 14424 No. 32nd St., Phoenix Pres. Joe Mischik (602) 290-5547 NORTH PHOENIX Third True, 7 are SCD Last Mon., 6:00 p.m., Claim Jumper Banquet Room, 18050 Brookhurst St., Fountain Valley CA 92708 Pres. Jim Romanowski (714) 404-2550 Roundtable Pizza at First & Bullard, Fresno Pres. Norm Carpenter, (559) 217-1228 ipssafresno@gmail.com poolperfection1@aol.com SADDLEBACK VALLEY Pres. Benjamin Decker (404) 405-0197 ben@classicpoolsvc.com OSCEOLA (Kissimmee/Orlando) SANTA BARBARA Last Tues., 6 p.m., Lone Star Steakhouse, Third Tues., 7 p.m., SCP 18201 N. 25th Avenue, Phoenix AZ 85023 Second Mon., 6:30 p.m., Rusty's Pizza Parlor 24231 Avenida de la Carlotta, Laguna Hills Second Wed., 6:30 p.m. Fat Boy's Restaurant, 2512 13th Street, St. Cloud Pres. Diane Fowler (407) 460-6680 232 W. Carrillo, Santa Barbara (downtown) Pres. Joe Burich (805) 451-1963 Pres. Scott Kather (714) 742-9597 SOUTHWEST Pres. William Goossen (623) 580-9802 goosse-man@cox.net mericks2001@yahoo.com First Wed., 6 p.m., ABC Pools poollady2001@gmail.com NORTHWEST LAS VEGAS VENTURA: Third Tues., 7 p.m. 10560 Los Alamitos Blvd., Los Alamitos PORT CHARLOY Fourth Monday, 6:30 p.m., Buffalo Wings & Rings, 1081 W. Price Blvd. North Port Pres. Ray Kurilivicoius, (941) 743-2010 First Thursday, 7:00 pm Joey's Bar & Grill, 7081 W. Craig Road, Las Vegas Pres. Robert Fazio, (702) 591-1624 Poinsettia Pavilion, 3451 Foothill Rd, Ventura Pres. Max O'Brien (805) 794-6270 Pres. Ken Tipton (562) 430-8515 SURF CITY Amigo's Cantina, 5113 W. Walnut Ave., Visalia Pres. Roman Gomez (559) 992-5779 Third Tues., 6:30 p.m., Superior Pool Products, ray@dartpoolsolutions.com SCOTTSDALE 10865 Kalama River, Fountain Valley Pres. Frank Malavar (714) 960-3558 SARASOTA: First Tues., 6:30 pm Gecko's Grill & Pub, 351 N Cattlemen Road, Sarasota Third Mon., 6:00 p.m., Pool Water Products, 20810 N. 25th Place, Phoenix Pres. Kurt Schuster (602) 488-7335 TUSTIN/IRVINE Pres. Andy Homner (941) 330-5757 Second Tues., 6:00 p.m., PSOC Waterline Technologies, romangomez1251@yahoo.com

REGION 3 (NORTH L.A. COUNTY) B.O.R.D. Member: Terry Snow (909) 982-9962 E-mail: tls.pools@verizon.net

ANTELOPE VALLEY: Second Monday, 6 p.m. SCP Antelope Valley, 4514 Runway Dr., Lancaster Pres. Steven Polovina (661) 236-6095 spgotj85@vahoo.com DIAMOND BAR First Thurs., 7:30 p.m., Oak Tree Lanes, Diamond Bar Pres. Johnny Hernandez (626) 833-7456 justpools626@yahoo.com FOOTHILL: Third Thurs., 7:00 p.m. 849 Foothill Blvd. #4, La Cañada Pres, Raul Fernandez (818) 378-9231 SAN FERNANDO VALLEY Third Wed., 7:30 p.m., Canoga Bowl 20122 Vanowen, Canoga Park Pres. Blaine Enbody (805) 529-7562 SAN FERNANDO VALLEY METRO First Tues., 7 p.m., Canoga Bowl, 20122 Vanowen, Canoga Park / Web site: www.sfvmetro.com Pres. Eric Nielson (818) 710-1628

willowcreekpools@gmail.com

220 N. Santiago Street, Santa Ana Pres. Rich Foley (714) 974-1514 YORBĂ LINDA First Wed., 6:45 p.m., Lampost Pizza,

21480 Yorba Linda Blvd. #D, Yorba Linda CA (call president to confirm mtg time). Pres. Jaime Aranda, (714) 746-5138 jaimearanda@sbcglobal.net

REGION 6 (INLAND EMPIRE) B.O.R.D. Member: John Dixon (951) 316-1675 E-mail: waterwhisperer1@verizon.net

CORONA: Second Tues., 7:00 p.m., Marie Callenders 160 E. Rincon St. (at Main St.), Corona Pres. Dave Berg (909) 674-1556 / djpoolguy@msn.com HEMET: Third Wed., 6:00 p.m. Shooters, 121 E. Florida Ave, Hemet Pres. John Bettencourt (951) 925-2442 bettencourtpool@msn.com MENIFEE VALLEY First Wed., 7 p.m. at My Buddies Pizza 2503 E. Lakeshore Drive #A, Lake Elisnore Pres. Renee Marier, (951) 285-9672 mangopoolnspa@verizon.net

TUCSON:

Third Wed., 6:30 p.m. Superior Pool Products, 4055 N. Runway Drive. Ken Sanders (520) 429-6959

WEST VALLEY

First Wed., 7:00 p.m., Cloud Supply 1100 N. Eliseo Felix Way, Avondale Pres. Patrick Pace (623) 853-6859 WESTERN LAS VEGAS

First Mon., 6:30 p.m. (excl. holidays) Vietnam Vets Hall, 6424 W. Cheyenne, Las Vegas Pres. Linda Cross 702-524-8453 ipssalindacross@gmail.com

> **REGION 9 (TEXAS)** B.O.R.D. Member: Becky Clayson (210) 240-3121 E-mail: becky.clayson@yahoo.com

AUSTIN; First Tues., 6 p.m., Cherry Creek Catfish Co. 5712 Manchaca Rd, Austin Pres. Keith Timm (512) 636-3750 keith@acuaticoinc.com CLEARLAKE; Fourth Tues., 7:00 p.m., Rudy's BBQ, 21361 Gulf Fwy, Webster Pres David Potts (208) 887-6486 david@freedompools-texas.com

andy@clearwavepoolcare.com TREASURE COAST: Fourth Tues., 7:00 pm Duffy's Sports Bar, 6431 SE Federal Hwy, Stuart Pres. Allen Schroeder (772) 215-1884

> **REGION 12** B.O.R.D. Member: Neal Holt (972) 617-9877 E-mail: poolguy713@gmail.com

DALLAS: Fourth Tues., 5:30 p.m., Tony's Diner 3112 N. Jupiter Rd #307 Garland TX Pres. Eustaquio Portillo (214) 325-6746 FORT WORTH

Third Tues., 6:30 p.m., La Playa Maya Restaurant 1540 N Main Street, Fort Worth Pres. Tina Slagle (817) 991-0555 MID CITIES DFW: First Mon., 7:00 p.m., SCP, 2107 Hutton Drive, Carrollton TX 75006 Pres. Casey Gardner (469)835-5674 TARRANT COUNTY First Tues. 7 p.m., El Chico's Café 7621 Baker Blvd., Richland Hills Pres. Will Ainsworth (817) 987-8580 WAXAHACHIE: Second Wed., 7 a.m., Denny's, 408 Westchase Drive, Grand Prairie Pres. Tom Sheehy (214) 395-0143 / tsheehy@prodigy.net



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